

## Experience – Know-how – Continuity - Creativity

these are the 4 things that shape Hans Knies e. K. Unternehmensberatung business activities. Since its foundation more than 10 years ago, we are focused on repair and selling peripheral storage devices.

Together with our national and international partners we provide professional support and services.

### We offer

- ➔ **Tape Drive Repair**
- ➔ **Maintenance**
- ➔ **Buy and Sales**
- ➔ **Support Services**



### Tape Drive Repair

We repair tape drive and autoloader with tape formats AIT, DAT, DLT, Exabyte, LTO, Sun/StorageTek and Tandberg as well as small libraries in ISO-certified service centres at fixed prices. In our depot service station we assemble the necessary components, configure and refurbish the equipment.



### Maintenance

We are able to perform routine tape drive maintenance on all leading brands of tape drive and tape drive library systems and streaming devices. The maintenance we offer is reliable, efficient and professional as we are now over 10 years in this business. Standardized or individual contracts will meet your requirements for cost-effective repair, rental and on-site maintenance services for your tape storage assets as well as for Autologic CTP environment and scanner

### Buy and Sales

(new and/or refurbished)

We buy and sell used and refurbished tape drives and tape libraries, autoloader as well as server and networking products. We also buy and sell devices, accessories, spare parts, media and new tape libraries.

We supply quality parts for small repairs which you can do yourself: power supplies, fans, DLT tape leader, cleaning kits for medias, etc. We deliver new and refurbished parts.

We always have a large number of carefully repaired and tested drives in stock. We sell tape drives, autoloader and small tape libraries at fair prices.

### Support Services

We offer additional enhanced support services to secure your data as well as your investments: **degaussing, rental service data copy/data conversion** and other services on request

